

**AMERICAN ACADEMY OF  
AUDIOLOGY AND AFFILIATE**

**CONSOLIDATED FINANCIAL REPORT**

**September 30, 2017**

## AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE

### *Table of Contents*

	<b>Page</b>
<b>Independent Auditors' Report</b>	1 - 2
<b>Consolidated Financial Statements</b>	
Consolidated statement of financial position	3
Consolidated statement of activities	4
Consolidated statement of cash flows	5
Notes to consolidated financial statements	6 - 15
<b>Supplementary Information</b>	
Consolidating statement of financial position	16
Consolidating statement of activities	17
Schedule of revenue and expenses for American Board of Audiology	18

## Independent Auditors' Report

To the Board of Directors  
American Academy of Audiology and Affiliate  
Reston, Virginia

We have audited the accompanying consolidated financial statements of American Academy of Audiology and Affiliate, which comprise the consolidated statement of financial position as of September 30, 2017, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of American Academy of Audiology and Affiliate as of September 30, 2017, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information on pages 16 - 17 is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, change in net assets and cash flows of the individual companies, and it is not a required part of the consolidated financial statements. The supplemental information on page 18 is also presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*Dembo Jones, P.C.*

*Rockville, Maryland*

*March 27, 2018*

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
September 30, 2017**

**Assets**

Cash and cash equivalents	\$ 885,976
Accounts receivable, net	38,038
Prepaid expenses	148,877
Pledges receivable	11,000
Investments	6,663,664
Property and equipment, net	379,312
Security deposit	<u>62,793</u>
 Total assets	 <u><u>\$ 8,189,660</u></u>

**Liabilities and Net Assets**

**Liabilities**

Accounts payable and accrued expenses	\$ 262,623
Deferred revenue	1,479,503
Deferred lease incentive	<u>497,690</u>
 Total liabilities	 <u><u>2,239,816</u></u>

**Net Assets**

Unrestricted:	
Undesignated	5,339,022
Board designated	<u>62,500</u>
Total unrestricted	5,401,522
Temporarily restricted	<u>548,322</u>
Total net assets	<u><u>5,949,844</u></u>
 Total liabilities and net assets	 <u><u>\$ 8,189,660</u></u>

*The accompanying notes are an integral part of these consolidated financial statements.*

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
CONSOLIDATED STATEMENT OF ACTIVITIES  
Year Ended September 30, 2017**

**Unrestricted Revenue and Support**

Membership	\$ 2,905,224
AudiologyNow!	2,355,822
Communications	948,311
Continuing education	371,032
Board certification - ABA	297,886
Investment return	518,954
Contributions	53,954
Special events	30,467
Other income	145
Net assets released from restrictions	<u>153,810</u>
Total unrestricted revenue and support	<u>7,635,605</u>

**Expenses**

Program Activities	
AudiologyNow!	1,910,213
Communications	1,272,289
Advocacy	584,393
Continuing education	361,210
Membership	822,453
Board certification - ABA	380,824
American Academy of Audiology Foundation	190,393
ACAIE	<u>343,269</u>
Total program services	<u>5,865,044</u>
Supporting services	
Administrative expenses	684,604
Cost of benefits provided to donors	4,664
Fundraising	<u>94,765</u>
Total supporting services	<u>784,033</u>
Total expenses	<u>6,649,077</u>
Total change in unrestricted net assets	<u>986,528</u>

**Temporarily Restricted Revenue and Support**

Contributions	160,901
Special events	10,686
Investment return	15,321
Net assets released from restrictions	<u>(153,810)</u>
Total temporarily restricted revenue and support	<u>33,098</u>

<b>Change in net assets</b>	1,019,626
<b>Net assets, beginning of year</b>	<u>4,930,218</u>
<b>Net assets, end of year</b>	<u>\$ 5,949,844</u>

*The accompanying notes are an integral part of these consolidated financial statements.*

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
CONSOLIDATED STATEMENT OF CASH FLOWS  
Year Ended September 30, 2017**

<b>Cash flows from operating activities:</b>	
Change in net assets	\$ 1,019,626
Adjustments to reconcile change in net assets to net cash provided by operating activities:	
Depreciation and amortization expense	96,376
Net realized and unrealized gains on investments	(428,553)
(Increase) decrease in assets:	
Accounts receivable	16,504
Prepaid expenses	32,766
Pledges receivable	5,500
Increase (decrease) in liabilities:	
Accounts payable and accrued expenses	(75,776)
Deferred revenue	(87,788)
Deferred lease incentive	(61,893)
Net cash provided by operating activities	<u>516,762</u>
 <b>Cash flows from investing activities:</b>	
Purchases of investments	(905,535)
Proceeds from sales of investments	<u>214,000</u>
Net cash used in investing activities	<u>(691,535)</u>
 <b>Net decrease in cash and cash equivalents</b>	 (174,773)
 <b>Cash and cash equivalents, beginning of year</b>	 <u>1,060,749</u>
 <b>Cash and cash equivalents, end of year</b>	 <u><u>\$ 885,976</u></u>

*The accompanying notes are an integral part of these consolidated financial statements.*

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2017**

**Note 1. Nature of Operations**

The American Academy of Audiology, Inc. (“the Academy”) is a national not-for-profit professional organization made up of individuals dedicated to providing quality hearing care to the public. The Academy promotes quality hearing and balance care by advancing the profession of audiology through leadership, advocacy, education, public awareness, and support of research. Established in 1988, the Academy is incorporated under the laws of Delaware and has its headquarters in Reston, Virginia.

The American Academy of Audiology Foundation (“the Foundation”), founded in 1990, is a charitable not-for-profit organized to raise funds and support programs of excellence in education, promising research and public awareness in audiology and hearing science. The Foundation is incorporated under the laws of Tennessee and is headquartered with the Academy.

The American Academy of Audiology Political Action Committee (AAA-PAC) is a political organization controlled by the Academy that supports policy goals important to audiologists and the practice of audiology through the support of candidates for elective office. AAA-PAC is exempt from the payment of income taxes on its exempt function income under Section 527(a) of the Internal Revenue Code (IRC).

The American Board of Audiology (ABA), formed in 1998, functions as a credentialing body within the legal corporate structure of the Academy in a self-directed manner with respect to credentialing decisions. ABA has unique certification policies, procedures, and operational decisions developed by ABA’s Board of Governors dedicated to enhancing audiologic services to the public by promulgating universally recognized standards in professional practice. ABA encourages audiologists to exceed these prescribed standards, thereby promoting a high level of professional development and ethical practice.

**Note 2. Summary of Significant Accounting Policies**

***Principles of Consolidation***

The Academy has a controlling financial interest in the Foundation. The AAA-PAC is reported as a temporarily restricted fund within the Academy. Accordingly, the accompanying consolidated financial statements include the accounts of the Academy and the Foundation, which are referred to collectively as “the Organization” throughout the accompanying footnotes. All significant inter-entity balances and transactions have been eliminated in the consolidated financial statements.



**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2017**

**Note 2. Summary of Significant Accounting Policies (continued)**

***Basis of Accounting and Presentation***

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the Organization's net assets and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations and are available for support of the Organization's general operations.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that may be maintained permanently by the Organization. The Organization had no permanently restricted net assets at September 30, 2017.

***Use of Estimates***

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Cash and Cash Equivalents***

The Organization considers all highly liquid investments, which can be converted into known amounts of cash and have an original maturity period of 90 days or less to be cash equivalents.

***Accounts Receivable***

Accounts receivable primarily consists of amounts due for advertising and continuing education. Management determines the allowance for doubtful accounts by identifying delinquent accounts and by using historical experience applied to an aging of accounts. The provision for doubtful accounts, based on management's evaluation of the collectability of receivables, was \$ 5,475 at September 30, 2017.

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2017**

**Note 2. Summary of Significant Accounting Policies (continued)**

***Pledges Receivable***

Pledges receivable represent unconditional amounts committed to the Foundation and are recognized as contribution revenue in the period promised or received. Management determines the allowance for doubtful pledges through analysis of specific pledges made, including such factors as prior collection history, type of contribution, and nature of fundraising activity. Based on management's review, the Organization believes that all pledges receivable at September 30, 2017 are collectible, and no provision for doubtful accounts has been made.

***Investments***

Investments are stated at fair value. Interest and dividend income is accounted for on the accrual basis. Realized and unrealized gains and losses are included in the change in net assets in the accompanying consolidated statement of activities.

***Property and Equipment***

Property and equipment acquisitions totaling \$ 2,500 or more with a projected useful life exceeding one year are capitalized and recorded at cost. Minor repair and maintenance costs are expensed as incurred. Depreciation and amortization is computed using the straight-line method over the estimated useful lives of the related assets, which range from three to seven years. Leasehold improvements are stated at cost and are amortized using the straight-line method over the shorter of their estimated useful lives or the lease term. Depreciation and amortization expense totaled \$ 96,376 for the year ended September 30, 2017.

***Revenue Recognition***

Membership dues are recognized ratably over the applicable dues period, which is on a calendar year basis. Membership dues received that are applicable to future periods are included in deferred revenue in the accompanying consolidated statement of financial position. At September 30, 2017, deferred revenue related to membership dues totaled \$ 858,310.

AudiologyNOW! revenue includes registrations and exhibitor fees and is recognized as revenue in the year in which the event takes place. Amounts received in advance are reflected as deferred revenue in the accompanying consolidated statement of financial position. At September 30, 2017, deferred revenue related to AudiologyNOW! totaled \$ 540,360.

Other deferred revenue consists of fees collected in advance for continuing education and communications projects. At September 30, 2017, other deferred revenue totaled \$ 80,833.

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2017**

**Note 2. Summary of Significant Accounting Policies (continued)**

***Revenue Recognition (continued)***

Contributions are recorded as revenue when received or promised. The Organization reports gifts of cash and other assets as temporarily restricted support if they are received or promised with donor stipulations that limit the use of the donated assets to one of the Organization's programs or to a future year. When a donor restriction expires, that is, when a purpose restriction is accomplished or time restriction has elapsed, temporarily restricted net assets are reclassified to unrestricted net assets and report in the consolidated statement of activities as net assets released from restrictions. Temporarily restricted net assets are reported as unrestricted net assets if the restrictions are met in the same year received.

Communications revenue consists of subscriptions, advertising royalties, and product sales related to the Academy's publications. Revenue is recognized when the publications are issued.

Board certification revenue is generally recognized upon receipt of payment. For member certification subject to an approval process, revenue is recognized upon completion of the approval process, and payments received prior to approval are included in deferred revenue. Recertification revenue is recognized upon notification of recertification.

Revenue from all other sources is recognized when earned.

***Functional Allocation of Expenses***

The costs of providing the Organization's programs and other activities have been summarized on a functional basis in the consolidated statement of activities. Accordingly, the Organization allocates salaries, benefits, and overhead expenses to the various program and supporting services based upon personnel used in each area.

***Subsequent Events***

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through March 27, 2018, the date the consolidated financial statements were available to be issued.

**Note 3. Concentration of Credit Risk**

The Organization maintains its cash accounts at institutions with balances that may exceed \$ 250,000, which is the amount insured by the Federal Deposit Insurance Corporation. The Organization has not experienced any losses in such accounts and monitors the creditworthiness of the financial institutions with which it conducts business. Management believes that the Organization is not exposed to any significant credit risk with respect to its cash balances.

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2017**

**Note 4. Pledges Receivable and Conditional Promises to Give**

Pledges receivable are \$ 11,000 at September 30, 2017. Of this amount, \$ 5,500 is due in less than one year, and \$ 5,500 is due in less than two years.

As of September 30, 2017, the Organization had conditional promises to give whose donor conditions have not been met as of year-end, and accordingly revenue has not been recognized, for the following purposes:

Marion Downs Lecture	\$ 29,000
Student Research Forum	<u>20,000</u>
Total	<u>\$ 49,000</u>

**Note 5. Investments and Fair Value Measurements**

Financial Accounting Standards Board (FASB) provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy under FASB are described as follows:

***Level 1***

Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

***Level 2***

Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

***Level 3***

Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2017**

**Note 5. Investments and Fair Value Measurements (continued)**

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at September 30, 2017.

*Mutual Funds:*

Valued at the daily closing price as reported by the fund. Mutual funds held by the Organization are open-ended mutual funds and are registered with the U.S. Securities and Exchange Commission (SEC). These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by the Organization are deemed to be actively traded.

*Exchange Traded Funds:*

Valued at the last reported sales price at year-end as reported by the fund. Exchange traded funds held by the Organization are closed-ended funds and are registered with the SEC. The exchange traded funds held by the Organization are deemed to be actively traded.

*Certificates of Deposit:*

Valued as similar assets with comparable interest rates, maturities, and investment grade.

*Money Market Funds:*

Valued at the daily closing price as reported by the fund. Money market funds held by the Organization are open-ended money market funds and are registered with the SEC. These funds are required to publish their daily net asset value (NAV). These funds generally transact at a \$ 1.00 stable NAV. However, on a daily basis the fund's NAV is calculated using the amortized cost (not market value) of the securities held in the fund.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2017**

**Note 5. Investments and Fair Value Measurements (continued)**

The following table sets forth by level, within the fair value hierarchy, the Organization's assets measured at fair value on a recurring basis as of September 30, 2017:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Mutual funds:				
Equity	\$ 2,379,860	\$ -	\$ -	\$ 2,379,860
Moderate allocation	23,978	-	-	23,978
Fixed income	1,339,992	-	-	1,339,992
Exchange traded funds:				
Equity	402,147	-	-	402,147
Fixed income	492,809	-	-	492,809
Certificates of deposit	-	1,805,213	-	1,805,213
Money market funds	-	<u>219,665</u>	-	<u>219,665</u>
Total investments	<u>\$ 4,638,786</u>	<u>\$ 2,024,878</u>	<u>\$ -</u>	<u>\$ 6,663,664</u>

Investment return consists of the following for the year ended September 30, 2017:

Interest and dividend income	\$ 105,722
Net realized and unrealized gains on investments	<u>428,553</u>
Total investment return	<u>\$ 534,275</u>

**Note 6. Property and Equipment**

Property and equipment consists of the following at September 30, 2017:

Office equipment and computer software	\$ 547,988
Furniture	273,377
Leasehold improvements	<u>691,841</u>
Total property and equipment	1,513,206
Less: accumulated depreciation and amortization	<u>(1,133,894)</u>
Property and equipment, net	<u>\$ 379,312</u>

**Note 7. Line of Credit**

During the year, the Academy maintained a \$ 1,500,000 revolving line of credit with a financial institution. The line of credit bore interest equal to the 30-day LIBOR plus 2.75% and required monthly payments of interest. There was no outstanding balance for the line of credit as of September 30, 2017.

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2017**

**Note 8. Board Designated Net Assets**

Board designated net assets at September 30, 2017 consist of \$ 62,500 for scholarships.

During the year ended September 30, 2017, there were releases from board designated net assets to undesignated net assets of \$ 10,000.

**Note 9. Temporarily Restricted Net Assets**

Temporarily restricted net assets consist of the following at September 30, 2017:

Education	\$ 30,300
Research	19,919
General public awareness	25,160
M. Downs' lecture	13,644
Academic scholarships	38,735
Student research forum	1,280
Student focused projects (SAA)	43,003
NAFDA SAA fund	92,529
Hearing loss/music industry	43,523
Member assistance program	5,281
AAA-PAC	197,459
ACAE	1,205
Tinnitus lecture	9,967
Future Leaders of Audiology	<u>26,317</u>
 Total temporarily restricted net assets	 <u><u>\$ 548,322</u></u>

**Note 10. Commitments and Contingencies**

***Office Space Lease***

The Academy leases its headquarters office space in Reston, Virginia, under the terms of a non-cancelable operating lease that expires February 28, 2023. The Academy received several months' free rent as well as a tenant improvement allowance of \$ 623,448, all of which was utilized in the year ended September 30, 2013, as lease incentives under the new lease. These amounts are recorded as deferred lease incentives on the consolidated statement of financial position, and are being amortized against rental expense over the life of the lease. The unamortized portion resulting from the difference between the amounts paid and expensed is reflected as a deferred lease incentive on the accompanying consolidated statement of financial position. The lease also requires payment of the Academy's proportionate share of the building's operating expenses and real estate taxes in addition to the minimum rental payments.

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2017**

**Note 10. Commitments and Contingencies (continued)**

*Office Space Lease (continued)*

Future minimum payments under the agreement are as follows for the years ending September 30:

2018		\$ 333,635
2019		342,731
2020		352,199
2021		361,880
2022		371,850
Thereafter		<u>158,682</u>
Future minimum lease payments		<u>\$ 1,920,977</u>

Office rent expense, net of lease incentive of \$ 61,894, for the year ended September 30, 2017 was \$ 268,295.

*Hotel and Conference Facilities Contracts*

The Academy is committed under agreements for hotel space and conference facilities through the year 2027. The total commitment under the agreements is not determinable as it depends upon attendance and other unknown factors. In the event that these conferences are canceled before the event occurs, the Academy may be liable for certain amounts, depending on when cancellation occurs. Management believes no material liability is likely on other contracts.

**Note 11. Retirement Plan**

The Organization has a defined contribution retirement savings plan that covers all employees who meet certain eligibility requirements. The Organization makes a fully vested safe harbor contribution of 5% of each eligible employee's salary, regardless of employee contributions. In addition, the Organization may elect to make a discretionary contribution that is determined annually. The Organization contributed \$ 107,599 to the retirement plan for the year ended September 30, 2017.

**Note 12. Affiliated Organization**

The Academy provides support to the Accreditation Commission for Audiology Education ("ACAE"), an affiliated organization. For the year ended September 30, 2017, the Academy provided \$ 343,269 in contributions and other support to ACAE to support its mission.



**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2017**

**Note 13. Income Taxes**

The Academy is exempt from federal income taxes under the provisions of Section 501(c)(6) of the Internal Revenue Code and has been classified as an organization that is not a private foundation. Income from unrelated business activities is subject to tax on unrelated business income. The Academy generates unrelated business income from advertisers in its publication and website. There was a \$ 2,328 tax liability for the year ended September 30, 2017.

The Foundation is exempt from federal income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code. However, entities that are classified under this section of the Code are taxed on “unrelated business income” as defined by IRS regulations. There was no unrelated business income for the year ended September 30, 2017.

Accounting principles generally accepted in the United States of America require the Organization to evaluate tax positions taken and recognize a tax liability if it is more likely than not that uncertain tax positions taken would not be sustained upon examination by taxing authorities. The Organization has analyzed tax positions taken and has concluded that, as of September 30, 2017, there are no uncertain tax positions taken or expected to be taken that would require recognition of a liability or disclosure in the consolidated financial statements. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Organization’s federal and state income tax returns are subject to examination by the Internal Revenue Service and state tax authorities, generally for a period of three years after the returns are filed.

**Note 14. Employment Agreement**

The Academy has an employment agreement with the Executive Director. If the Executive Director is terminated for any reason other than cause, as defined in the agreement, the Academy must continue to pay salary and all benefits for a period of time as described in the contract.

**Note 15. Risks and Uncertainties**

The Organization invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, credit and overall market volatility risks. Due to the level of risk associated with certain securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the Organization's account balances and amounts reported in the consolidated statement of financial position.

## **Supplementary Information**

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE  
CONSOLIDATING STATEMENT OF FINANCIAL POSITION  
September 30, 2017**

	<b>Academy</b>	<b>Foundation</b>	<b>Eliminations</b>	<b>Total</b>
<b>Assets</b>				
Cash and cash equivalents	\$ 806,276	\$ 79,700	\$ -	\$ 885,976
Accounts receivable, net	53,856	-	(15,818)	38,038
Prepaid expenses	148,877	-	-	148,877
Pledges receivable	-	11,000	-	11,000
Investments	5,956,936	706,728	-	6,663,664
Property and equipment, net	379,312	-	-	379,312
Security deposit	<u>62,793</u>	<u>-</u>	<u>-</u>	<u>62,793</u>
 Total assets	 <u>\$ 7,408,050</u>	 <u>\$ 797,428</u>	 <u>\$ (15,818)</u>	 <u>\$ 8,189,660</u>
 <b>Liabilities and Net Assets</b>				
<b>Liabilities</b>				
Accounts payable and accrued expenses	\$ 262,904	\$ 15,537	\$ (15,818)	\$ 262,623
Deferred revenue	1,479,503	-	-	1,479,503
Deferred lease incentive	<u>497,690</u>	<u>-</u>	<u>-</u>	<u>497,690</u>
 Total liabilities	 <u>2,240,097</u>	 <u>15,537</u>	 <u>(15,818)</u>	 <u>2,239,816</u>
 <b>Net Assets</b>				
Unrestricted:				
Undesignated	4,970,494	368,528	-	5,339,022
Board-designated	<u>-</u>	<u>62,500</u>	<u>-</u>	<u>62,500</u>
Total unrestricted	4,970,494	431,028	-	5,401,522
Temporarily restricted	<u>197,459</u>	<u>350,863</u>	<u>-</u>	<u>548,322</u>
Total net assets	<u>5,167,953</u>	<u>781,891</u>	<u>-</u>	<u>5,949,844</u>
 Total liabilities and net assets	 <u>\$ 7,408,050</u>	 <u>\$ 797,428</u>	 <u>\$ (15,818)</u>	 <u>\$ 8,189,660</u>

*See independent auditors' report.*

**AMERICAN ACADEMY OF AUDIOLOGY AND AFFILIATE**  
**CONSOLIDATING STATEMENT OF ACTIVITIES**  
**Year Ended September 30, 2017**

	Academy	Foundation	Eliminations	Total
<b>Unrestricted Revenue and Support</b>				
Membership	\$ 2,919,224	\$ -	\$ (14,000)	\$ 2,905,224
AudiologyNow!	2,356,106	-	(284)	2,355,822
Communications	948,311	-	-	948,311
Continuing education	377,668	-	(6,636)	371,032
Board certification - ABA	297,886	-	-	297,886
Investment return	459,989	58,965	-	518,954
Contributions	-	250,382	(196,428)	53,954
Special events	-	30,467	-	30,467
Other income	20,495	-	(20,350)	145
Net assets released from restrictions	17,000	136,810	-	153,810
Total unrestricted revenue and support	<u>7,396,679</u>	<u>476,624</u>	<u>(237,698)</u>	<u>7,635,605</u>
<b>Expenses</b>				
Program Activities				
AudiologyNow!	1,910,213	-	-	1,910,213
Communications	1,272,289	-	-	1,272,289
Advocacy	584,393	-	-	584,393
Continuing education	361,210	-	-	361,210
Membership	822,453	-	-	822,453
Board certification - ABA	380,824	-	-	380,824
American Academy of Audiology Foundation	-	231,663	(41,270)	190,393
ACAE	343,269	-	-	343,269
Total program services	<u>5,674,651</u>	<u>231,663</u>	<u>(41,270)</u>	<u>5,865,044</u>
Supporting services				
Administrative expenses	814,287	66,745	(196,428)	684,604
Cost of benefits provided to donors	-	4,664	-	4,664
Fundraising	-	94,765	-	94,765
Total supporting services	<u>814,287</u>	<u>166,174</u>	<u>(196,428)</u>	<u>784,033</u>
Total expenses	<u>6,488,938</u>	<u>397,837</u>	<u>(237,698)</u>	<u>6,649,077</u>
Total change in unrestricted net assets	<u>907,741</u>	<u>78,787</u>	<u>-</u>	<u>986,528</u>
<b>Temporarily Restricted Revenue and Support</b>				
Contributions	25,029	135,872	-	160,901
Special events	-	10,686	-	10,686
Investment return	-	15,321	-	15,321
Net assets released from restrictions	(17,000)	(136,810)	-	(153,810)
Total temporarily restricted revenue and support	<u>8,029</u>	<u>25,069</u>	<u>-</u>	<u>33,098</u>
<b>Change in net assets</b>	915,770	103,856	-	1,019,626
<b>Net assets, beginning of the year</b>	<u>4,252,183</u>	<u>678,035</u>	<u>-</u>	<u>4,930,218</u>
<b>Net assets, end of year</b>	<u>\$ 5,167,953</u>	<u>\$ 781,891</u>	<u>\$ -</u>	<u>\$ 5,949,844</u>

*See independent auditors' report.*

**AMERICAN BOARD OF AUDIOLOGY  
SCHEDULE OF REVENUE AND EXPENSES  
Year Ended September 30, 2017**

**Revenue**

Board certification	\$ 297,886
---------------------	------------

**Expenses**

Board certification	<u>380,824</u>
---------------------	----------------

**Expenses in excess of revenues**

	<u>\$ (82,938)</u>
--	--------------------

*See independent auditors' report.*